

STEPS ON PRICING

- 1** After research, the client determines the price range for their project. They identify, the best they can, a base price and a max price and communicate that range to Titus.



- 2** Through a series of questions, on-site visit and measurements, Titus will determine a price range. The range is based on historical expertise for the home type and project type. The pricing is based on allowances. Titus sincerely strives to meet your price range goal.



At this time, if the price range is more than you expected, we will partner with you on any options that could reduce the price. If the price is not adjustable to meet your needs, we are not able to provide you with solutions to your remodeling project.



The Client has trust and confidence in Titus to move to the next step, knowing that the price could increase after the vendor walk. The Client signs the PDA Project Design Agreement with a fee to move into the next stage. This fee is applied as a credit once the project starts.



- 3** Titus conducts an on-site Vendor walk to generate an actual project cost and refines the scope. Selections can be determined at this stage to assist in creating an actual project cost or apply allowances.

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The new price and scope remain as is or have little adjustment to the scope and price. The Client is presented with a Construction Agreement with a price for a signature.



- 4** If selections are not yet completed, we will complete them in the supplied allowances. If the client exceeds the allowances in the selection process, the price of the project will increase.

*Our goal is to provide the right solution for you for the right price.
Let's work together to get there 😊*